

Register by
20 October 2017
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5th Asia Marine Insurance Conference

20-21 November 2017, Renaissance Harbour View Hotel, Hong Kong

Theme: "Finding Anchorage in the Perfect Storm"

(Co-organised with HKFI as part of Hong Kong Maritime Week 2017)

Welcome Address



P L Chan
Deputy Chairman,
The Hong Kong Federation of
Insurers (HKFI)

Official Keynote Address



Chan Fan, Frank JP
Secretary for Transport and Housing,
The Government of the
Hong Kong Special Administrative Region

Special Address



Dieter Berg
President, International Union
of Marine Insurance (IUMI)

Participants
can earn
11 CPD hours
under IIQAS

Jointly organised by:

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INSURANCE REVIEW



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IUMI
International
Union of
Marine Insurance



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With the globalisation questions, the drama of the Hanjin's bankruptcy, the challenges faced by several major liners, as well as the diversification and M&A in the shipping community, the marine world is being tempest-tossed as they say. And the bold new initiative of "One Belt One Road" and the melting Arctic ice are causing great excitement in global transport. There is a buzz of anxiety and hope tugging away as the old world routes are being swept aside.

The 2-day Conference will provide the premium peer networking and dialogue event for ship owners, ship managers, underwriters and all the stakeholders in the maritime industry to come together to discuss the common threats and issues and find sustainable solutions of mutual interest to insurers and the maritime community. This year's panel discussions and expert presentations will provide insightful updates on Cargo, Hull and P&I including:

- Latest evolving, emerging risks in an innovative era
- Maritime and marine insurance regulations and insurance implications
- Are insurers keeping pace with technology
- Real challenges in marine underwriting: Pricing/Salvage and claims
- Focus on large vessels and complex projects
- Major incidents' insurance updates, legal case studies and more
- What's in store for Asia's shippers, tankers, and other maritime stakeholders
- Creating marine insurance hubs

Who Should Attend

- Clubs
- Marine Insurers/Brokers/Reinsurers
- Ship Owners/Managers
- Marine Claims Specialists
- Salvors
- Government Agencies
- Ship Financiers
- Shipbuilders
- Classification Societies
- Maritime Lawyers
- Port Operators
- And all relevant stakeholders

Speakers include:



Jonathan Jones
Managing Director, JLI Maritime
Hong Kong



Andrew Bardot
Secretary and Executive Officer,
International Group of P&I Clubs,
UK



Lars Lange
Secretary General, International
Union of Marine Insurance (IUMI)



Dr Sophie Parsons
Senior Associate, Hawkins &
Associates, Hong Kong



David Piesse
Advisory Board Member,
Guardtime; & Global Chairman
of IIS Ambassadors, International
Insurance Society Inc



Captain Jarek Klimczak
Risk Engineer-Marine,
Asia Pacific, XL Catlin, Singapore



Colin Fordham
Senior Marine Liability
Underwriter,
Markel International Singapore



Dr John Allum
Regional Director, Hawkins &
Associates, Hong Kong



Alvin Chan
Global Head of Marine, Generali
Global Corporate & Commercial,
Hong Kong



Edward Ion
Founder & Managing Partner,
Helix PR, Singapore



T Babu Paul
Chief Regional Manager,
National Insurance Company,
India



Celine Ang
Head of Asia, Munich Re
Syndicate, Singapore



Captain Paul Walton
Director, LOC (Hong Kong)



Kelvin Lee
Partner, Ince & Co, Hong Kong



Andre Kroneberg
Chief Underwriting Officer, Asia,
Gard P. & I. (Bermuda), Singapore



Thomas Haddrill
General Representative in
Hong Kong, Lloyd's



Christopher L Hall
Managing Director, The American
P&I Club, Hong Kong



Iain Potter
Director, MDD Forensic
Accountants, Singapore



Peter Townsend
Head of Marine, AmTrust
Underwriting, UK



Berend Jan Zonneveld
General Manager,
SMIT Salvage Asia Pacific,
Singapore



Henry Lee
Partner, Sloma & Co., China

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PROGRAMME

Day One, 20 November 2017, Monday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman**
Jonathan Jones, Managing Director, JIJ Maritime Hong Kong
- 9.15 am **Welcome Address**
P I Chan, Deputy Chairman, The Hong Kong Federation of Insurers (HKFI)
- 9.25 am **Official Keynote Address**
Chan Fan, Frank JP, Secretary for Transport and Housing, The Government of the Hong Kong Special Administrative Region
- 9.40 am **Special Address: State of the Market – Coping with Disruptive Forces in Marine Insurance**
Dieter Berg, President, International Union of Marine Insurance (IUMI)
- 10.20 am Official Announcement of Executive Certificate in Marine Insurance
- 10.30 am Tea Break

Keeping Pace with Innovation & Technology

- 11.00 am **Product Development and Innovation: Beyond Traditional Marine Insurance Practice**
Rory Thomson, Insur8, Underwriting and Sales, Swiss Re Corporate Solutions, Hong Kong
- 11.25 am **Goods to Go – Trends, Challenges and Innovations in Cargo Insurance and Risk Management**
Thomas Haddrill, General Representative in Hong Kong, Lloyd's
- 11.50 pm **Tweeters VS Neo-Luddites - A Material Girl's Perspective**
Dr Sophie Parsons, Senior Associate, Hawkins & Associates, Hong Kong
- 12.15 pm **The Power of Blockchain in the Commercial Marine Market**
David Piesse, Advisory Board Member, Guardtime; & Global Chairman of IIS Ambassadors, International Insurance Society Inc
- 12.40 pm **Changing Regulations and Markets: Threats and Opportunities for Marine Insurers**
- 1.05 pm Q&A
- 1.15 pm Lunch hosted by QBE

Strategic Panel: One Belt, One Road - The Future of Trade in Asia

- 2.45 pm **Demand for marine insurance is expected to rise with an increase in the number and value of overseas projects under the "Belt and Road" initiative. In this panel, panellists will discuss:**
- From theory to reality and its potential impact in reshaping global trade
 - What are the opportunities in marine insurance
 - Risks and challenges
 - The Way Forward
- Panellists:**
- *Lars Lange, Secretary General, International Union of Marine Insurance (IUMI)*
 - *Peter C H Tam, Chief Executive, The Hong Kong Federation of Insurers (HKFI)*
 - *Colin Fordham, Senior Marine Liability Underwriter, Markel International Singapore*
 - *Christopher L Hall, Managing Director, The American P&I Club, Hong Kong*

Discussion Forum: Maritime Salvage and Casualty

- 3.30 pm **Panellists will discuss:**
- Salvage and wreck removal: The role of authorities, coastal states and port authorities
 - Legal considerations in salvage response
 - Quantitative risk assessment in wreck removal tendering: Benefits for salvors and insurers
 - Salvage case studies with a view to draw strategic tips and lessons
- Panellists:**
- *Dr John Allum, Regional Director, Hawkins & Associates, Hong Kong*
 - *Berend Jan Zonneveld, General Manager, SMIT Salvage Asia Pacific, Singapore*
 - *Henry Lee, Partner, Sloma & Co., China*

4.15 pm Tea Break & End of Day One

Day Two, 21 November 2017, Tuesday

Key Developments, Issues and Trends

- 9.00 am **Marine Risk Engineering – Gearing Up For The Future**
Captain Jarek Klimczak, Risk Engineer-Marine, Asia Pacific, XI Catlin, Singapore
- 9.25 am **Big Ships, Bigger Problems**
Peter Townsend, Head of Marine, AmTrust Underwriting, UK
- 9.50 am **Indian Insurance Market: Opportunities and Challenges for Marine Insurance**
T Babu Paul, Chief Regional Manager, National Insurance Company, India
- 10.15 am **Deck Cargo – Reducing Risk**
Captain Paul Walton, Director, LOC (Hong Kong)
- 10.40 am Q&A
- 10.50 am Tea Break
- 11.15 am **Media, Social Media and Why Shipping Casualties Are Now Top of the News Agenda – With Recent Case Studies**
Edward Ion, Founder & Managing Partner, Helix PR, Singapore
- 11.40 am **The Yacht Insurance Market – Claims and Consequences**
Colin Dawson, Expat Marine, Hong Kong

Managing Cyber Threats

- 12.00 pm **Managing Increasing Cyber Risk in Marine**
Andrew Brooker, Founding Partner, Latitude Brokers, Hong Kong & Simon Weston, Regional Director - Technical and Special Risks Asia, Charles Taylor Adjusting, Singapore
- 12.25 pm **Vessel Efficiency and Cyber Security - Are They Mutually Exclusive**
Duncan Halliday, Head of Shipping and Offshore, Pole Star Space Applications Ltd, UK
- 12.50 pm Q&A
- 1.00 pm Lunch

Marine Cargo Panel

- 2.30 pm **Panellists will discuss:**
- State of the global and Asian cargo market
 - Cargo insurance and insolvency: Impact of recent shipping line insolvencies on the stakeholders, including marine insurers, and lessons learnt
 - Cargo risk assessment and risk management
 - Marine insurance law and cargo claims: Practical issues
- Panellists:**
- *Alvin Chan, Global Head of Marine, Generali Global Corporate & Commercial, Hong Kong*
 - *Celine Ang, Head of Asia, Munich Re Syndicate, Singapore*
 - *Captain Paul Walton, Director, LOC (Hong Kong)*
 - *Kelvin Lee, Partner, Ince & Co, Hong Kong*

Marine Protection & Indemnity (P&I) Panel

- 3.10 pm **Panellists will discuss:**
- Challenges facing owners in a depressed market and rising risk exposures
 - Key developments and trends which impact risk analysis and practical solutions
 - Current issues facing P&I underwriters
 - What is the long term future of the Club system
- Panellists:**
- *Andrew Bardot, Secretary and Executive Officer, International Group of P&I Clubs, UK*
 - *Andre Kroneberg, Chief Underwriting Officer, Asia, Gard P. & I. (Bermuda), Singapore*
 - *Iain Potter, Director, MDD Forensic Accountants, Singapore*

Marine Hull & Machinery (H&M) Panel

- 3.50 pm **Panellists will discuss:**
- Changing regulations and markets, new technologies and larger vessels
 - Can the market offer protection to clients while remaining profitable and sustainable in the long term
 - Risks and rewards
 - Future outlook
- Panellists:**
- *Peter Townsend, Head of Marine, AmTrust Underwriting, UK*
 - *Thomas Cheung, CEO/Founder, CTX Special Risks Limited, Hong Kong*

4.30 pm Tea Break and End of Conference

5th Asia Marine Insurance Conference

20-21 Nov 2017 • Renaissance Harbour View Hotel, Hong Kong

Registration Email: michelle@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Michelle, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3178 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name/ Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Country _____
Tel: () _____
Cellular: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 20 Oct 2017)

Subscribers US\$1,280
Non-Subscribers US\$1,580*

Normal Registration

Subscribers US\$1,780
Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

Participants can earn 11 CPD hours under IIQAS CPD Certification

I would like to apply for a CPD certificate.

Full Name (as shown on ID card): _____

Group registration: Special Offer for Year 2017

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 13 Nov 2017

For cancellation in writing made before 20 Oct 2017, 50% of the conference fee will be refunded. No refunds will be made for cancellations after 20 Oct 2017. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____
(Conference fee is zero-rated for GST)

Hotel Reservation:

Email: reservations.hkghv@renaissancehotels.com

Hotel Reservation Form

Renaissance Harbour View Hotel Hong Kong

1 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 8888

Fax: +852 2877 2577

www.renaissanceharbourviewhk.com

PLEASE FILL IN GUEST PARTICULARS
ON REGISTRATION FORM

GROUP CODE: D5

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Rooms

Garden View Room (room only)

Single HK\$1,800+

Double HK\$1,800+

Room Preferences (subject to availability)

Queen-sized Bed Twin Beds

• Room rates quoted are subject to 10% service charge, per room per night.

• Hotel check-in time is 1400hrs and check-out time is 1200noon. Request on early arrival or late departure is subject to availability. A supplementary room charge may be applied to late departure.

• All reservations must be guaranteed for each room with any major credit card at the time of booking. The hotel reserves the right to release non-guaranteed reservations.

• Room types are subject to availability. Please book your rooms early

• Deadline of reservations: 27 Oct 2017; For any reservations revised after 27 Oct 2017, both rooms and rates will be subject to availability.

• Cancellation/No show: Please note that for any cancellation after 27 Oct 2017 or when guests do not show up on the date specified, hotel will automatically post a "no-show" / late cancellation charge for one night on the credit card given upon reservation.

HOTEL LIMOUSINE SERVICE

Not Required

Airport to Hotel. Limousine HK\$920 per car one way

Hotel to Airport. Limousine HK\$920 per car one way

All pick-ups can be guaranteed upon credit card details received. Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____