

Closing Date  
For Registration:  
15 November 2017

In conjunction with



# ME INSURANCE CEO AGENDA DUBAI

Keynote  
Address:



Omer Hassan Elamin  
President, Orient Group

Executive on the  
Hot Seat with:



Vincent Vandendael  
Chief Commercial Officer,  
Lloyd's

22 November 2017 • The Ritz-Carlton, DIFC, Dubai, UAE

Theme: "Are CEOs up to the Mark with the Real Challenges Facing the Insurance Industry"

Organised by:

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INSURANCE REVIEW

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# Middle East Insurance CEO Agenda

22 Nov 2017, The Ritz-Carlton, DIFC, Dubai, UAE

**W**ith the raging geopolitical disruptions, declining oil prices and slow economic growth, the business environment is getting tougher everywhere. The Middle East is no exception. Planning for 2018 is a big question. What will 2018 bring? With FinTech/InsurTech, is insurance being railroaded or enhanced? Are the economic conditions conducive to growth and development? Will managing risks get easier? Will more corporates and people buy insurance? Will insurers be able to face the challenge of finding growth and boosting profitability?

What should be on the CEO's Priority Agenda for 2018? What should be on the CEO's dashboard to success? Are CEOs personally and collectively ready for the challenge? Can they bring their company to new heights? What will be the new role of CEOs in this era of active regulation and disruptive innovation?

Middle East Insurance Review is launching the Middle East Insurance CEO Agenda with the theme "Are CEOs up to Mark with the Real Challenges Facing Insurance Industry?" It will provide an interactive peer platform for CEOs to discuss pressing priority business, strategic and operational issues of the day. There will be ample opportunities for exchanging ideas and learning from each other on what needs to be done and where the industry is heading next. There will be consultants at hand to guide the thinking and learning process.

## Who Should Attend

- CEOs & Senior Management of Insurance & Reinsurance Companies (Life & Non-Life) from MENA, Asia & International markets
- Insurance & Reinsurance Brokers
- Supervisors & Regulators
- Chief Innovation Officers
- Management Consultants
- Risk Managers
- Lawyers, Technology Experts, Loss Adjusters & Other Service Providers to the Insurance Industry
- Banks & Financial Institutions Serving the Insurance Industry
- Companies Keen to Tap the Potential of the MENA Market

## Speakers include:



**Yassir Albaharna**  
CEO, Arig, Bahrain



**Marc Breuil**  
President, Asia Middle East,  
Berkshire Hathaway Specialty  
Insurance, Hong Kong



**Andrew Smith**  
CEO, Ras Al Khaimah National  
Insurance Company, UAE



**Dr Michael Bitzer**  
CEO, National Health Insurance  
Company - Daman, UAE



**Mohammed Ali Londe**  
Assistant Vice President - Analyst,  
EMEA Insurance, Moody's  
Investors Service Middle East  
Limited, UAE



**Christos Adamantiadis**  
CEO,  
Oman Insurance Company



**Atinc Yilmaz**  
Regional CEO - Turkey,  
The Middle East & Africa,  
Howden Insurance Brokers



**Michael Kortbawi**  
Partner, BSA Ahmad Bin Hezeem  
& Associates LLP



**Peter Englund**  
Senior Executive Officer, Head of  
Commercial Insurance,  
Middle East, Zurich Insurance  
Company



**Xavier Anglada**  
Managing Director, Accenture  
Digital Lead, Middle East and  
North Africa, Accenture



**Talal Bayaa**  
CEO/Co-founder, Bayzat



**Antonello Aquino**  
Associate Managing Director,  
Financial Institutions Group,  
Moody's Investors Service, UK



**Andrew Bojkowski**  
Senior Manager, Insurance  
Supervision, Dubai Financial  
Services Authority



**Safder Jaffer**  
Managing Director & Consulting  
Actuary - Middle East & Africa,  
Milliman



**Ambareen Musa**  
CEO & Founder, Souqalmal.com



**Michele Grosso**  
Co-Founder & CEO, Democrance



**Dr Haidar Al Yousuf**  
Director of Health Funding,  
Dubai Health Authority



**Trevor Maynard**  
Head of Innovation, Lloyd's

# Middle East Insurance CEO Agenda

22 Nov 2017, The Ritz-Carlton, DIFC, Dubai, UAE

## PROGRAMME

22 November 2017, Wednesday

- 8.00 am Registration & Coffee
- 9.00 am **Welcome Address by Conference Chairperson**  
*Safder Jaffer, Managing Director & Consulting Actuary - Middle East & Africa, Milliman*
- 9.05 am **Keynote Address**  
*Omer Hassan Elamin, President, Orient Group*
- 9.30 am **Executive Hot Seat with:**  
*Vincent Vandendael, Chief Commercial Officer, Lloyd's*
- Interviewed by:**  
*Sivam Subramaniam, Editor-in-Chief, Middle East Insurance Review*
- 10.10 am **The Current Credit Perspective for Insurers - 2018 and Beyond:**
- EMEA heat map – risks persist during a fragile economic recovery
  - ME heat map – regulations and investments key risks in a low oil price environment
  - Reinsurance – difficult market but strong balance sheets
- Antonello Aquino, Associate Managing Director, Financial Institutions Group, Moody's Investors Service, UK*
- 10.40 am Q&A
- 10.45 am Tea Break
- 11.15 am **CEO Roundtable on what keeps CEOs Going in the Day and Awake at night?**
- The Top Biggest Challenges and Priorities for CEOs Today
  - Managing the variety of increasing risks in the business
  - The CEOs value to a company
  - Turning technology disruptions to advantage
  - Being Safe, Sound and Secured
- Panellists:**
- *Yassir Albaharna, CEO, Arig, Bahrain*
  - *Marc Breuil, President, Asia Middle East, Berkshire Hathaway Specialty Insurance, Hong Kong*
  - *Andrew Smith, CEO, Ras Al Khaimah National Insurance Company, UAE*
  - *Dr Michael Bitzer, CEO, National Health Insurance Company - Daman, UAE*
  - *Mohammed Ali Londe, Assistant Vice President - Analyst, EMEA Insurance, Moody's Investors Service Middle East Limited, UAE*

- 12.00 pm **Special Panel on CEOs in Dialogue with Regulators**
- Whose role is it to develop the market?
  - Growth of Fintech
  - Level playing field
  - Nurturing Talent
  - The best governance for all
  - ERM

**Panellists:**

- *Christos Adamantiadis, CEO, Oman Insurance Company*
- *Atinc Yilmaz, Regional CEO - Turkey, The Middle East & Africa, Howden Insurance Brokers*
- *Michael Kortbawi, Partner, BSA Ahmad Bin Hezeem & Associates LLP*
- *Andrew Bojkowski, Senior Manager, Insurance Supervision, Dubai Financial Services Authority*
- *Dr Haidar Al Yousuf, Director of Health Funding, Dubai Health Authority*

- 12.45 pm **Special Panel on Digital Disruption Outlook**
- InsurTech - Key trends, developments, and building blocks
  - Why insurers are slow on the digital uptake? How to speed up?
  - Digitization Insurance Value Chain - Shift to customer-centric or losing market share
  - Meeting the evolving expectations of digital customer
  - Technological advancements to close protection gap in MENA
  - What's next insurance industry game changer?

**Panel Moderator:**

*Xavier Anglada, Managing Director, Accenture Digital Lead, Middle East and North Africa, Accenture*

**Panellists:**

- *Peter Englund, Senior Executive Officer, Head of Commercial Insurance, Middle East, Zurich Insurance Company*
- *Talal Bayaa, CEO/Co-founder, Bayzat*
- *Ambareen Musa, CEO & Founder, Souqalmal.com*
- *Michele Grosso, Co-Founder & CEO, Democrance*
- *Trevor Maynard, Head of Innovation, Lloyd's*

- 1.30 pm Lunch
- 2.30 pm Networking Sessions for Pre-Arranged Meetings & End of ME Insurance CEO Agenda
- 7.00 pm - 4th Middle East Insurance Industry Awards
- 11.00 pm (by invitation only)

Programme is subject to change

Click here for more information  
[www.meinsurancereview.com/meirawards/](http://www.meinsurancereview.com/meirawards/)

**4TH**  
MIDDLE EAST  
INSURANCE INDUSTRY  
AWARDS  
**2017**

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# Middle East Insurance CEO Agenda

22 November 2017, The Ritz-Carlton, Dubai International Financial Centre, Dubai, UAE

## PLEASE FILL IN GUEST PARTICULARS ON REGISTRATION FORM

Name: Mr/Mrs/Ms/Dr/Prof

First Name: \_\_\_\_\_ Last Name/Surname: \_\_\_\_\_

Nationality: \_\_\_\_\_ Passport No \_\_\_\_\_

Job Title: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ Country: \_\_\_\_\_

Tel: ( ) \_\_\_\_\_ Cellular: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_ email: \_\_\_\_\_

## Hotel Reservations: Email: [groupreservations.dubaidifc@ritzcarlton.com](mailto:groupreservations.dubaidifc@ritzcarlton.com)

### Hotel Reservation Form

Attn: Group Reservation Team

Direct Line: +971 4 372 2555

Email: [groupreservations.dubaidifc@ritzcarlton.com](mailto:groupreservations.dubaidifc@ritzcarlton.com)

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#### ARRIVAL DATE

Checkin date: \_\_\_\_\_ Flight: \_\_\_\_\_ ETA: \_\_\_\_\_

#### DEPARTURE DATE

Checkout date: \_\_\_\_\_ Flight: \_\_\_\_\_ ETA: \_\_\_\_\_

#### ROOM TYPE / ROOM RATE

##### Deluxe Rooms

Single AED1,200++ BB  Double AED1,300++ BB

##### Room Preferences (subject to availability)

King bedded  Twin bedded

- Room rates are subject to 10% service charge and 10% Municipality fees.
- Buffet Breakfast is included in the above stated rates in Cara Restaurant.
- Above rates are excluding the 'Tourism Dirham Fee' (TD fee) levied by the Dubai Government effective 31st March 2014. The Tourism Fee will be charged at AED20, per bedroom, per night and is paid separate to the quoted rates.
- Official check-in time is 15:00hrs and check-out time is 12:00noon.
- Early check-in/ Late check-out is not guaranteed at the reservations stage and is subject to availability on day of arrival. Extra fee can apply.
- All reservations are to be guaranteed upon credit card details received.

#### VISA

AED600/nett.

Yes, please assist in obtaining a visa.

*Non-refundable visa fee is AED600 per visa which is valid for a SINGLE entry. Multiple entry visas are not applicable*

*The visa process takes 7 to 10 working days to process. In case of booking cancellation, 1 night charge will be applied and visa might be cancelled.*

#### LIMOUSINE ARRANGEMENT

- Not required
- Airport to Hotel at AED300nett per way via Audi A6 (Max 3pax)
- Hotel to Airport at AED300nett per way via Audi A6 (Max 3pax)

All rates are inclusive of service charge and municipality fee.

Additional comments/ special requirements: \_\_\_\_\_

#### RESERVATION GUARANTEE

Credit Card

Visa  Mastercard  Amex  Diners  JCB

Credit Card Number: \_\_\_\_\_ Expiry Date : \_\_\_\_\_ month \_\_\_\_\_ year

Cardholder's name: \_\_\_\_\_ Signature of Cardholder: \_\_\_\_\_