

# 13th Asia Conference on Pensions & Retirement Planning

Register by  
31 August 2017  
for Early Bird Discounts!

18-19 September 2017, Mandarin Oriental, Kuala Lumpur, Malaysia

Theme: "Making Pensions SMART:  
Sustainable. Meaty. Appropriate. Responsive. Timely."

## Keynote Address



**Husaini Hussin**

CEO, Private Pension Administrator  
Malaysia (PPA)/ Private Retirement  
Schemes (PRS)

## Welcome Address



**Ramzi Toubassy**

Vice President and Chairman of  
Industry Promotion Committee,  
Life Insurance Association Malaysia

## PLUS!

- High-Level Panel on Pensions & Insurance Regulators in the Region in Dialogue with Industry Leaders
- Strategic Panel on The Challenge of Global Retirement



Organised by:



Co-Organiser:



Supported by:



Media Partner:



[www.asiainsurancereview.com/pensions2017](http://www.asiainsurancereview.com/pensions2017)

@AIReDaily #AIRpensions  
 /AsiaInsuranceReview  
 /company/asia-insurance-review

# 13th Asia Conference on Pensions & Retirement Planning

18-19 September 2017, Mandarin Oriental, Kuala Lumpur, Malaysia

**W**ith all that disruptive innovation and the need to rethink retirement and pensions in a disruptive world, the pensions industry is facing a massive challenge being hit by different interest groups. With the ageing population needing more sophisticated healthcare, people living longer beyond their savings, and the low investment returns, SMART Pensions is the only way to go. **But how?**

All stakeholders in the pensions market including the governments, pension funds managers and the insurance industry have to actively get together and stay connected to the speed of change. They have to find long-term comprehensive solutions that guarantee secure, viable and sustainable pensions. There is an urgent need to engage young millennials and senior citizens to ensure that pension schemes are relevant as genetics and technology add the twist to living longer with a stress on healthcare for the ageing population.

There is also the need to change the retirement mindset on all fronts and fill the protection and savings gaps for all. It is all about the industry renewing itself to “Reinvent & Rethink Retirement in A Disruptive World” to be SMART!

With this focus, Asia Insurance Review’s Asia Conference on Pensions & Retirement Planning this year will review the various national pension schemes around the world and draw lessons to find real solutions. The two-day Conference will look at the latest pension reforms and renewals, the critical issues of ever increasing costs and the security of pension provision including regulatory, financial, technology, longevity risks, and health and wealth management solutions and strategies for a successful retirement that includes all. *There will be separate strategic dialogue panels that draw in pension and insurance regulators as well as insurance CEOs and pension funds operators.* **Sign Up Now!**

## Who Should Attend

- Government Bodies and Regulators
- Pension Funds Operators, Associations and Management Houses
- Life Insurers, Reinsurers and Brokers
- Banks
- Insurance, Banking, Securities and Pensions Associations
- Agents and Financial Advisers in the Financial Services Sector
- Wealth, Asset & Fund Managers
- Securities Houses
- Technology Companies
- Healthcare Providers
- Consultants
- Lawyers
- Employers, HR Personnel and those involved in managing pensions
- Service providers of the life, pensions and retirement market

## Speakers include:



**Husaini Hussin**  
CEO, Private Pension Administrator Malaysia (PPA)/ Private Retirement Schemes (PRS)



**Ramzi Toubassy**  
Vice President and Chairman of Industry Promotion Committee, Life Insurance Association Malaysia



**Binay Chandgothia**  
Managing Director, Portfolio Manager, Principal Global Investors



**Takaoh Miyagawa**  
Specialized Manager, Corporate Planning, Aegon Sony Life Insurance Company



**Wade Matterson**  
Principal, Milliman Australia



**Mike Mansfield**  
Manager Retirement Research, Aegon N.V.



**Philip Inglis**  
Director, Wealth & Asset Management Advisory, EY



**Dr Younes Soualhi**  
Chairman of the Shariah Board, HSBC Amanah Malaysia; Chairman of the Shariah Board, Munich Re Takaful



**Léon Zijlmans**  
Founder & Managing Partner, Syntaxyz B.V. Netherlands & Syntaxyz Asia



**Saurav Biswas**  
Asia Research Director and Head of Methodology, LIMRA/LOMA



**Hash Piperdy**  
CEO of Mercer, Malaysia



**Janet Li**  
Vice Chairman, The Hong Kong Retirement Schemes Association



**Anil Mancham**  
Partner, 6AM Asia



**Calvin Foo**  
Regional Head of Partnership Academy, Group Partnership Distribution, AIA



**Richard Body**  
Digital Solutions Leader, Asia and Australasia, Willis Towers Watson



**Amitabh Singh**  
Director and Head of BancaTakaful and Direct/Online Distribution, Prudential BSN Takaful, Malaysia

# 13th Asia Conference on Pensions & Retirement Planning

18-19 September 2017, Mandarin Oriental, Kuala Lumpur, Malaysia

## PROGRAMME

### Day One, 18 September 2017, Monday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman**  
*Hash Piperdy, CEO, Mercer, Malaysia*
- 9.10 am **Welcome Address**  
*Ramzi Toubassy, Vice President and Chairman of Industry Promotion Committee, Life Insurance Association Malaysia*
- 9.20 am **Keynote Address: Malaysia's Private Retirement Schemes – Taking Care of the Future You**  
- The Case for Pillar 3; The SMART Way with PRS  
- Success Stories; Learnings and Challenges; Roadmap for the PRS Industry.  
*Husaini Hussin, CEO, Private Pension Administrator Malaysia (PPA)/ Private Retirement Schemes (PRS)*
- 9.45 am **Special Address: Targeted Asset Allocation Products: A Stepping Stone Towards Long Term Savings**  
*Binay Chandgothia, Managing Director, Portfolio Manager, Principal Global Investors*
- 10.20 am Q&A
- 10.30 am Tea Break
- 11.00 am **Solvency Requirements for Dutch Pension Funds - Possibly the most strict in the World - Based on 10 defined risks, and the employer & employees are willing to pay a high price to secure pensions!**  
*Léon Zijlmans, Founder & Managing Partner, Syntaxyz B.V. Netherlands & Syntaxyz Asia*
- 11.40 am **Hong Kong Pension Market, Demographics and Pension Reforms So Far**  
- Introduction of Various Pension Schemes: DB, DC and MPF  
- Investment Management of Various Pension Schemes  
- Latest Developments – DCA, DIS, reversed mortgage, life annuity scheme  
- Way Forward – More Annuity Schemes with Life Annuity Scheme as a start, promotion of third pillar, engagement with society to improve financial literacy and thus better retirement planning  
*Janet Li, Vice Chairman, The Hong Kong Retirement Schemes Association*
- 12.20 pm Q&A
- 12.30 pm Lunch Hosted by **Principal Financial Group**
- 2.00 pm **Demystifying the Myths & Truths About Retirement Planning - Shocking Facts in Malaysia and probably the rest of Asia!**  
*Calvin Foo, Regional Head of Partnership Academy, Group Partnership Distribution, AIA*
- 2.40 pm **Retirement Strategies: Top 5 Reasons Why Retirement Strategies Fail - A Reflection on hands-on experience in Asia & How to use data analytics to avoid the pitfalls?**  
*Anil Mancham, Partner, 6AM Asia*
- 3.10 pm **Panel on Pensions & Insurance in the Region Dialogue with Industry Leaders. Making Pensions SMART: Sustainable. Meaty. Appropriate. Responsive. Timely.**  
**Panellists:**  
• *Amitabh Singh, Director and Head of BancaTakaful and Direct/Online Distribution, Prudential BSN Takaful, Malaysia*  
• *Anil Mancham, Partner, 6AM Asia*  
• *Léon Zijlmans, Founder & Managing Partner, Syntaxyz B.V. Netherlands & Syntaxyz Asia*
- 4.00 pm Close of Day One & Tea Break

### Day Two, 19 September 2017, Tuesday

- 9.00 am **Successful Retirement – Healthy Ageing and Financial Security**  
People see retirement as an active stage of life in which they aspire to stay socially connected, involved in their communities, and even work in some capacity. Globally, 73% of workers feel personally responsible for making sure they have sufficient income in retirement – and 82% of workers and retirees say their health in older age is a concern. However, new research from Aegon Center for Longevity and Retirement warns of an alarming disconnect between workers' good intentions and their actual actions toward preparing for retirement  
*Mike Mansfield, Manager Retirement Research, Aegon N.V. & Takaoh Miyagawa, Specialized Manager, Corporate Planning, Aegon Sony Life Insurance Company*
- 9.45 am **Asia Retirement Income Report: Sets Out Perspectives and An Analysis of the Current and Future State of the Market for Retirement Income in Asia Pacific.**  
- A comprehensive survey of over 100 insurance companies and financial institutions across Asia!  
- Overview of National Retirement Systems by Country: Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, Singapore, South-Korea, Taiwan, Thailand.  
*Wade Matterson, Principal, Milliman Australia*
- 10.30 am Q&A
- 10.40 am Tea Break
- 11.00 am **Special Focus on Takaful for Pensions & Retirement Planning in the New Era**  
*Dr Younes Soualhi, Chairman of the Shariah Board, HSBC Amanah Malaysia; Chairman of the Shariah Board, Munich Re Takaful*
- 11.40 am **Shifting Demographics and Retirement from A Consumer's Perspective**  
*Saurav Biswas, Asia Research Director and Head of Methodology, LIMRA/LOMA*
- 12.20 pm Q&A
- 12.30 pm Lunch
- 2.00 pm **The Arrival of Artificial Intelligence and the Implications for Insurers**  
*Hash Piperdy, CEO of Mercer, Malaysia*
- 2.30 pm **Using Technology to engage younger generations, reduce costs associated with pensions, and better meet the needs of retirees**  
*Philip Inglis, Director, Wealth & Asset Management Advisory, EY*
- 3.00 pm **Digital Solutions: Engaging Employees As they Journey towards Financial Wellbeing and Retirement**  
*Richard Body - Digital Solutions Leader, Asia and Australasia, Willis Towers Watson*
- 3.30 pm **Panel on The Challenge of Global Retirement**  
- The Age of Disruption & IoT: Insurance, Investments & Pensions  
- Making Insurance, Healthcare and Eldercare Affordable  
- Roadmap for Retirement schemes success  
**Panellists:**  
• *Philip Inglis, Director, Wealth & Asset Management Advisory, EY*  
• *Richard Body, Digital Solutions Leader, Asia and Australasia, Willis Towers Watson*  
• *Mike Mansfield, Manager Retirement Research, Aegon N.V.*
- 4.15 pm Close of Conference & Tea Break



# 13th Asia Conference on Pensions & Retirement Planning

18-19 Sep 2017 • Mandarin Oriental Hotel, Kuala Lumpur, Malaysia

Registration Email: [michelle@asiainsurancereview.com](mailto:michelle@asiainsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Ms Michelle, Asia Insurance Review  
619 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: +65 6372 3178 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: \_\_\_\_\_ Last Name/  
Surname: \_\_\_\_\_

Nationality \_\_\_\_\_

Passport No \_\_\_\_\_

Job Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

Tel: ( ) \_\_\_\_\_

Cellular: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

email: \_\_\_\_\_

### REGISTRATION

#### Early Bird (valid till 31 August 2017)

Subscribers  US\$1,280

Non-Subscribers  US\$1,580\*

(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

**Full registration fees MUST be paid before the valid dates for admittance at conference.**

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

#### Normal Registration

Subscribers  US\$1,780

Non-Subscribers  US\$1,980\*

### Group registration: Special Offer for Year 2017

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

### Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

### Closing date for registration: 12 Sept 2017

For cancellation in writing made before **31 August 2017**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **31 August 2017**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank

Marina Financial Centre, 12 Marina Boulevard,

#03-00 MBFC, Tower 3, Singapore 018982

Branch: Marina Financial Centre Branch

Account Name: Ins Communications Pte Ltd

• US\$ (Account No.: 0001 - 004838-01-9-022)

• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my

Mastercard  VISA  American Express

Card Holder's Name: \_\_\_\_\_

Card No.: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ - \_\_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### Hotel Reservation:

Attn: Ms Carole Heiw / Ms Felicia Ann Jitab

## Hotel Reservation Form

Email: [CaroleH@mohg.com](mailto:CaroleH@mohg.com) / [FeliciaJ@mohg.com](mailto:FeliciaJ@mohg.com)

### Mandarin Oriental Kuala Lumpur

Kuala Lumpur City Centre

50088 Kuala Lumpur, Malaysia

Tel: +60 (3) 2179 8633/8636 • Fax: +60 (3) 2179 8699

[www.mandarinoriental.com/](http://www.mandarinoriental.com/)

### PLEASE FILL IN GUEST PARTICULARS ON REGISTRATION FORM

#### ARRIVAL DATE

Check in date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETA: \_\_\_\_\_

#### DEPARTURE DATE

Check out date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETD: \_\_\_\_\_

#### ROOM TYPE / ROOM RATE

##### Rooms

Club Deluxe City View – Special Rate

RM905++ per room per night, with club floor benefits

King Bed  Twin Bed  Smoking  Non-Smoking

• All room rates are subject to 10% service charge and 6% Goods and Services Tax (GST)

• Room rates are inclusive of one (1) daily buffet breakfast for single occupancy or two (2) daily buffet breakfasts for double occupancy at Mosaic, Lobby Level

• Check-in time is 14.00 and Check-out time is at 12:00 noon.

• Any "No-show" on the specified date of arrival will result in a equivalent 100% of the accommodation rate for each of the nights reserved.

• Cancellation with less than 14 days notice, the hotel will impose a penalty equivalent to 1 night room deposit

• Rooms and rates are subject to availability so please make your booking early.

#### HOTEL LIMOUSINE SERVICE

Required  Not Required

Mercedes E-Class: Seating capacity 3 – 4 Persons  
Kuala Lumpur International Airport (KLIA)

KLIA to Hotel: RM375.00nett per car per way

Hotel to KLIA: RM375.00nett per car per way

Toyota Alphard: Seating Capacity 4 – 5 Persons

Kuala Lumpur International Airport (KLIA)

KLIA to Hotel: RM470.00nett per car per way

Hotel to KLIA: RM470.00nett per car per way

All pick-ups can be guaranteed upon credit card details received. Additional comments/ special requirements: \_\_\_\_\_

#### RESERVATION GUARANTEE

Credit Card

Visa  Mastercard  Amex

Diners  JCB

Credit Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ month \_\_\_\_\_ year

Cardholder's name: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_