



2nd Asia Trusted Life Agents & Advisers Awards 2017

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PRESS RELEASE

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Around 50 finalists vying for 2nd Asia Trusted Life Agents & Advisers Awards

Asia's life insurance industry took a step closer to celebrating its biggest stars of 2017, as Asia Insurance Review and LIMRA announced the finalists of the 2nd Asia Trusted Life Agents & Advisers Awards.

Individual candidates are well represented. Over 20 rookie and experienced life insurance agents and advisers will compete for top spot in their categories of Agent, Agency Leaders and Advisers. Not only will the Awards celebrate individual agents and advisors, life insurance companies are also vying to be the best at serving their agents even in the era of disruptive technology and innovation.

In total, the first round of judging by a panel of over 20 expert leaders in the life industry saw some 50 candidates make it to the finals for 13 categories, including bank partners and technology providers. The Awards will also honour the Executive Champion of the Year, as well as bestow a Lifetime Achievement Award on the agents with outstanding contributions to their companies and the industry respectively.

Mr Sivam Subramaniam, Editor-in-Chief of Asia Insurance Review, said: "The quality of the 350 entries from more than 25 companies across Asia means that the finalists are already outstanding winners in their own right. They have much to celebrate."

The judges will meet on 23 May in Hong Kong to choose the winners for each category and the Gala Awards Presentation will be held in Singapore on 12 July, in conjunction with the first ever International Training Summit for Agents & Advisors.

The Awards, which recognises and salutes agents, is organised by Asia Insurance Review and LIMRA, with AIA as strategic partner and Sun Life Financial as sponsor.

The Finalists are:

Insurance Agent of the Year

Anna Chua, Great Eastern Life Assurance Company Ltd, Singapore
Divya Tusnial, TATA AIA Life Insurance Company Limited, India
Dato' Irene Gan Ai Ling, Great Eastern Life Assurance (Malaysia) Berhad
May Lee Sue Wee, Hong Leong Assurance Berhad, Malaysia
Dato' Sueann Tan, Allianz Life Insurance Malaysia Berhad

Rookie Insurance Agent of the Year

Lee Yi-Hsuan, Cathay Life Insurance Co., Ltd, Taiwan
Melody Yang He Lin Zi, AIA Hong Kong
Michael Garcia Pabale, Philam Life, Philippines
Ruthie Juanson, Philam Life, Philippines
Yeh Po Wei, Cathay Life Insurance Co, Ltd, Taiwan

Financial/Bank Adviser of the Year

Angeline Tan, Great Eastern Financial Advisers, Singapore
Nguyen Thi Linh, Manulife (Vietnam) Limited
Nguyen Thi Thanh Lich, Manulife (Vietnam) Limited

Insurance Agency Leader of the Year

Florence Lee, AIA Hong Kong
Karine Lam, AIA Hong Kong
Rayner Lee, AIA Singapore
Rotha Chan, Manulife (Cambodia) PLC
Siriporn Phuttarak, AIA Thailand

Rookie Agency Leader of the Year

Antonina Solomon, Philam Life, Philippines
Chong Jit Shan, Great Eastern Life Assurance (Malaysia) Berhad
Du Chaozai, AIA China

Inspirational Agent/Leader of the Year

Boonchai Tohsuwanwanich, AIA Thailand
Colin Ong, Great Eastern Financial Advisers, Singapore
Noriskandar Nordin, AIA Berhad
Rinny Sunaryo, AIA Indonesia
Yona Foo, Manulife Financial Advisers (MFA) Pte Ltd, Singapore

Affinity Bank Partner of the Year

CIMB Bank Berhad, Malaysia
Citibank, Hong Kong
DBS Bank Ltd, Singapore
Public Bank Berhad, Malaysia
Saigon Commercial Bank, Vietnam

Insurance Company of the Year for Agents

AIA Singapore
Cathay Life Insurance Co., Ltd, Taiwan
Great Eastern Life Assurance (Malaysia) Berhad
Great Eastern Life Assurance Company Ltd, Singapore
Muang Thai Life Assurance Public Company Limited, Thailand

Technology Provider of the Year

Birla Sun Life Insurance Company Limited, India
eBaoTech, China
Vymo Solutions, India

Agent/Agency Innovation of the Year in Sales

Chen Hsiu-Miao, Cathay Life Insurance Co., Ltd, Taiwan
Kalyanam Venkatesh, AIA Singapore

Agent/Agency CSR Initiative of the Year

AIA Vietnam: Real Life Journey

Punsak Pasukulpun, AIA Thailand
Tan Lay Seong, Great Eastern Life Assurance (Malaysia) Berhad

The Distinguished Panel of Judges comprises:

Chairman, Mr Mark Saunders, Group Chief Strategy and Marketing Officer, AIA Group
Mr Bharat Kannan, Chief Distribution Officer, MetLife Asia Ltd
Mr Bosco Lau, Regional Managing Director, LIMRA and LOMA
Mr Bruce De Broize, Regional Chief Distribution Officer, AXA Asia Life
Ms Carene Chia, Chief Distribution Officer, Sun Life Financial Asia
Mr David Grant, Regional Chief Agency Officer, Manulife Asia
Mr David Piesse, Asia Pacific Ambassador, International Insurance Society
Mr Dirk Pereira, President, Insurance Association of Sri Lanka
Mr Jason Suen, Managing Director of Asia-Pacific, Hearsay
Mr Joe Cheng, Chief Executive Officer, Group Agency Distribution, AIA Group
Mr Joseph Kwok, President, Financial Planning Association of Singapore
Mr Larry Hartshorn, Corporate Vice President and Director, International Research, LIMRA
Mr Lars Heibutzki, Chief Distribution Officer for Asia Pacific, Allianz
Mr Leong Sze Hian, Chairman, Singapore Professional Centre
Mr Matthew Maguire, President, Singapore Actuarial Society
Ms Rizalina Mantaring, Board Member, Philippine Life Insurance Association, Inc
Mr Robert Pain, Chairman, Association of International Life Offices
Mr Robert Y H Pang, Insurance Agents Registration Board, The Hong Kong Federation of Insurers
Mr Royce Lee, Financial Services Managers Association
Dato' Haji Syed Moheeb bin Syed Kamarulzaman, CEO, The Malaysian Insurance Institute
Mr Sanjay Tolani, CEO, Goodwill World
Mr Terry Li, Head of Bancassurance, DBS Bank
Mr Victor Apps, industry veteran and former General Manager for Asia, Manulife

1st International Training Summit (11-12 July)

The inaugural **International Training Summit for Life Agents and Financial Advisers**, with the theme "Inspiring Sales & Leadership in a Disrupted World", will bring case studies and inspirational speakers from around the world to arm agents, advisers and life office managers to excel in their business, through a mix of presentations and hands-on workshops. To register or for partnership opportunities, visit www.asiainsurancereview.com/Conferences

For more information please contact Ms Jennifer Chee, Awards Administrator, [Asia Insurance Review](http://AsiaInsuranceReview.com) at jennifer@asiainsurancereview.com.

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